



Expert guidance to maximize lending operations

In today's increasingly competitive lending market, credit unions must continuously evaluate how to maximize lending, create efficiencies and increase profitability in order to remain market leaders and relevant to members.

With lending advisors that you know and trust, we will help your credit union optimize lending efficiencies, improve lending ratios, and gain greater portfolio performance. From professional analysis and risk assessments to education, we provide the expertise and guidance to help you achieve your goals.

Available advisory services



Optimization review

- > Decision engine optimization to improve speed and accuracy of loan decisions
- > On-site consultation to maximize utilization of our Consumer LOS's robust system features
- > Recommended best practices to increase productivity, efficiency, and member experience
- > Deep dive into key performance indicators that should be monitored on a regular basis



Customized consultation

- > Competitive analysis – Market analysis, best practices, and recommendations
- > Pricing and tier recommendations to maximize portfolio performance
- > Concentration risk and product mix analysis
- > Underwriting analysis – Policy review and recommendations
- > Dealer due diligence reports and monitoring
- > Process improvement, productivity, operational efficiency, and staff structure



Benchmarking and peer analysis

- > Efficient and accurate comparisons of indirect lending performance against peers, as well as national and state averages
- > Benchmarking